

SD DIGITAL—INTELLIGENT AUTOMATION SUCCESS STORY

AUTO DEALERSHIP

The Schneider Downs Digital team developed an automated solution for an automotive dealership client that sold vehicles from multiple manufacturers.

Manual Process

Each day, multiple members of the dealership processed new vehicle invoices that created operational deficiencies, including:

- » Newly delivered vehicles could not be processed and sold until they were in the DMS leading to unnecessary delays in the on-boarding process.
- » Website inventory was not accurate on non-staff days creating incorrect sales listings and reduced pipeline.
- » Hand-keying of invoices created costly errors if the details of the invoices were not entered properly and reconciled before the sale.
- » Paper copies of invoices diminished collaboration and created historical recordkeeping difficulties.

The Impact of Intelligent Automation

Implementing Intelligent Automation led to more than 400% ROI by saving over 2,000+ hours of work annually. Our solution freed up multiple team members to focus on higher-value tasks within the organization but also facilitated the swift listing of vehicles on the website and streamlined the vehicle-receiving process. This automation effectively removed bottlenecks, enhancing operational efficiency across the board.

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About SD Digital

SD Digital helps organizations translate technology to transformative change and realize the best version of themselves. With a forward-thinking cap and digital lens, we empower organizations to realize the art of the possible with the power of digital through business-focused and technology-enabled solutions, built on an unwavering commitment to practicality, speed to market and the user experience.

Learn more at www.schneiderdowns.com/digital or contact the team directly at contactsd@schneiderdowns.com.



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